



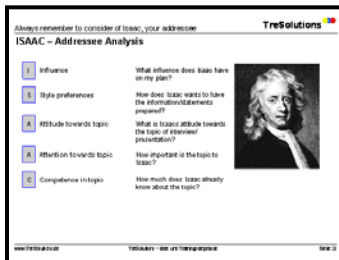
The TreSolutions Toolbox ensures the application of trainings contents to daily business

TreSolutions Toolbox



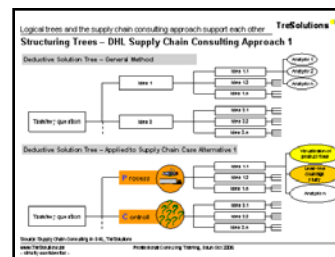
Our competence:
Ensure the application of trainings contents to daily business!

Modern didactics



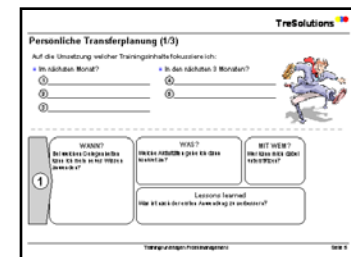
Effective and easy to remember tools which **simplify the use** in daily business

State of the art contents



Teaching of recent findings of business science, tailored to use in DPWN based on the experiences of recent trainings

Personal transfer planning



One to one coaching to develop a personal transfer plan to prepare the application of the tools in daily business

TreSolutions Trainings



+ Training Design

A maximum of 12 participants per training ensures high trainer attention

Organisational Aspects and Structure

Topic	Description / Remarks
Number of participants	<ul style="list-style-type: none"> ■ Max 12 participants per training to ensure trainer attention
Other aspects of training agenda	<ul style="list-style-type: none"> ■ Start of training: According to customer preference ■ Embedding of team event (recommended for 5 and 3 days trainings)
Tentative dates	<ul style="list-style-type: none"> ■ on request
Recap workshop / transfer process	<ul style="list-style-type: none"> ■ Conducting of recap workshop 3-6 months after training to ensure transfer in recommended



Contents of Professional Consulting Theory Units (1/3)

Learnings after Presentation of Topic

Team Theory:

- What is a team and what general factors are responsible for team success?
- Which functions and roles can you assume in a team?
- Which tools are available to us as team members to influence processes within a team?
- How can I succeed in an intercultural work environment?

Effective Selfmanagement:

- What does the performance curve look like and how can it be changed?
- How can I reach my optimum stress level or return to it?
- How can I motivate myself to set ambitious goals and remain motivated in difficult phases?
- What possibilities are there to use time sensibly, work efficiently, and still avoid burn-out?

Goal

Recognizing factors that influence a team and using and shaping these in your daily work

Increasing your own performance through better self-management



Contents of Professional Consulting Theory Units (2/3)

Learnings after Presentation of Topic

Goal

Analysis Techniques:

- How do I precisely define a problem?
- How can I reduce the complexity of problems through structuring?
- How can I develop solutions and objectively prioritize them?
- How can I define the required analyses to verify the prioritized solutions?
- How do I best develop an activity plan?



Effective analysis and problem solving

Interviewing:

- Which goal conflicts can arise between the interviewer and the interviewee?
- Which phases are passed through during successful interviewing?
- Which special techniques and tricks should I keep in mind to successfully conduct an interview?



Recognizing, understanding, and applying interviewing as a systematic process

Persuasion Techniques

- What influence does persuasion have on the success of a consultant?
- Which persuasion techniques exist and how should they be used?
- Which risks and side effects are associated with specific persuasion techniques?



Consciously using persuasion techniques

Source: BCS Team



Contents of Professional Consulting Theory Units (3/3)

Learnings after Presentation of Topic

Goal

Storylining

- What must be taken into consideration when creating a storyline?
- What is the key message and how do I develop logical, persuasive argumentation?
- What is a storyboard and how do I create a storyboard from it?



Powerful and focused presentation of your work through effective storylines

Chart Design

- What benefits do charts fulfill as a means of communication in consulting work?
- What are the basic principles of graphic design?
- How can I transfer statements into charts?
- How does chart creation in IC work?



Enforcing the impact of your statements through powerful chart design

Case Study

- How does the application of learned tools work in daily business?
- How do I work in teams when striving for an ambitious deadline?
- How do I present my findings in front of the steering committee?



Covering the full life-cycle of a project and increasing team spirit by case work

Source: BCS Team

Contact details

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